



Partners

Sigma and VMware Join Forces to Empower IT Efficiency

The cloud may be the destination, but the journey can pose a few key challenges around infrastructure performance, application needs, and user demands. Sigma and VMware will help you move to the cloud with secure end-user access from multiple devices. The combination of Sigma's business insight, decades of experience, vast vendor network, and technical expertise coupled with VMware's cutting-edge IT suite delivers data management, virtualization and cloud infrastructure solutions unlike any other.

As a Premier Business Partner, Sigma Solutions leverages compute, storage, networking, and service resources to transition organizations and empower IT efficiency:

- Centralize desktop, application and data services in a scalable, dynamic virtual infrastructure that can reduce capital and operating expenses
- Ramp up with experts who have 60 VMware certifications and proven experience in academic and U.S. Federal implementations
- Rely on dedicated pre- and post-sales resources and regional technical support teams to guide you through the transition
- Think holistically and validate concepts with lab and demo equipment to execute only the applications that will have the most value to your organization

VMware Solutions

Through our proven C.I.O. (Consult, Implement, Operate) delivery methodology, we can help you deploy our joint Sigma and VMware solutions:

- **Data Center:** Simplify your IT infrastructure and realize improvements in every facet of data center performance by creating a more dynamic, flexible data center with enhanced management and automation capabilities.
- **End-user Compute:** Experience efficiency and freedom by transforming siloed desktops, applications, and data into centrally managed IT services that are securely delivered to end-users on their device of choice.
- **Cloud:** Rapidly deploy new applications and services and respond to user demands for mobile and remote content with a private, public, or hybrid cloud environment designed to meet your unique business and operational requirements.

VMware Offerings Supported

Datacenter & Cloud Infrastructure

- vSphere with Operations Management
- vSphere Data Protection Advanced
- vCloud Suite
- vCloud Director
- vCloud Automation Center

Infrastructure-as-a-Service

- VMware vCloud Hybrid Service

Desktop & End-User Computing

- Horizon Suite
- Horizon View
- Horizon Mirage
- Horizon Workspace
- vCenter Operations Manager for View
- Zimbra
- Socialcast by VMware

Infrastructure & Operations Management

- vCenter Operations Management Suite
- vCenter Site Recovery Manager
- vCenter Server
- vCenter Server Heartbeat
- vCenter Orchestrator
- vCenter Protect Standard
- vCenter Lab Manager
- vCenter Configuration Manager
- vCenter Infrastructure Navigator
- vCenter Operations Manager
- vCenter Protect Update Catalog
- vCenter Capacity IQ



Sigma Solutions VMware Resources

Sigma has a full team of professionals to support our customers with their VMware solutions:

- Field Sales Representatives
- Pre-Sales Technical Resources
- Post-Sales Technical Resources
- Dedicated Competency Center Manager

Sigma has achieved the following VMware certifications:

- Business Continuity
- Desktop Virtualization
- Server Consolidation and Containment
- Enterprise Desktop Manageability and Security
- Infrastructure Optimization and Virtualization
- Testing and Developing Environments
- Automation
- Data Center Virtualization
- ESX
- VAC
- Vi3
- Cloud
- vExpert

Sigma Service Offerings for VMware

- **Assessment and Scoping Services:** Assessment, design and workshop services for data center virtualization, end-user computing and cloud
- **Implementation Services:** Integration, testing and execution of virtualized environments
- **Lifecycle Services:** Managed services for 24x7 monitoring, remote engineering and support, proactive maintenance and ongoing management in a predictable, monthly flat-rate cost structure
- **Cloud Services:** Information, application and infrastructure delivered in a flexible, change-ready environment tailored to fit all private, public or hybrid cloud needs

Complementary Technologies

Sigma has developed longstanding relationships with the industry's leading manufacturers. We maintain the necessary relationships, certifications and accreditations to ensure our customers have the right resources for their continued success. Sigma Solutions boasts expertise in the following VMware complementary technologies:



Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center. For more information about our solutions and services, visit us on the Web at <http://www.sigmasolinc.com> or call us at 888-895-0495.

Sigma Solutions Practice Areas



Integrated Data Center Solutions



Desktop, Mobile Computing and Collaboration Solutions



Managed Services and IT Operations



Private, Public and Hybrid Cloud Integration



Application Infrastructure Solutions

Why Sigma Solutions?

Vision: Our experience designing and integrating enterprise data center solutions gives our clients access to skills and expertise beyond their in-house IT teams and traditional resellers.

Execution: Our highly-trained professional services team configures and implements complex projects with hardware and software from multiple vendors and suppliers.

Operations: Our managed services team removes the burden of managing specific IT resources, allowing in-house IT teams to focus on more strategic initiatives.

Expertise: Our unmatched technical expertise has been developed via investments in training, certification and technologies.

Proof: Our extensive lab and equipment pool is available for proof-of-concept development and "try before you buy" demonstrations.

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