



# Evaluate Your Cloud Readiness and Capabilities Today

Sigma's Operational Readiness Assessment enables you to take the next steps into the cloud confidently by providing an analysis of your cloud adoption capability. Customers, both new to the cloud and already using cloud services, can benefit from this fact-based analysis of their cloud maturity and potential.

**With our Operational Readiness Assessment, customers benefit from:**

- Understanding gaps in their capabilities that prevent the full advantage of cloud services
- Discerning the impacts of governance, process and skills to help provide a clear baseline to build a more effective strategy moving forward
- An Outlined Roadmap with action items for your cloud-services strategy

## Visibility in the Clouds

Too often, customers lack perspective of their cloud adoption capability and maturity. The reality is that there is no single pathway to accomplishing the speed, agility and potential cost advantages inherent in leveraging cloud-based services to meet IT requirements. Furthermore, it's common practice to focus on the end of this journey rather than appreciating how a clear understanding of where you are today can impact the next steps and potential gains in the cloud.

## A Sophisticated Approach to a Clear Assessment

Sigma can provide an unbiased, fact-based assessment of a customer's current cloud capability. Through a combination of off-line customer self-assessment and customer-facing interviews, the Operational Readiness Assessment provides customers not only the high-level improvement recommendations spanning services, strategy, development, deployment and operations, but also a summary of barriers to success and constraints, including resource, process, time and infrastructure issues.

Sigma's Operational Readiness Assessment analyzes survey results, using a number of different dimensions to identify opportunities for improvement. By recognizing capabilities, gaps and issues, Sigma advises you on the appropriate governance, process, technology and organizational concerns to take the next steps into the cloud more predictably and confidently.



## Why Sigma Solutions?

**Vision:** Our experience designing and integrating enterprise data center solutions gives our clients access to skills and expertise beyond their in-house IT teams and traditional resellers.

**Execution:** Our highly trained professional services team configures and implements complex projects with hardware and software from multiple vendors and suppliers.

**Operations:** Our managed services team removes the burden of managing specific IT resources, allowing in-house IT teams to focus on more strategic initiatives.

**Expertise:** Our unmatched technical expertise has been developed via investments in training, certification and technologies.

**Proof:** Our extensive lab and equipment pool is available for proof-of-concept development and “try before you buy” demonstrations.

### Built By Experts to Provide Expert Cloud Guidance

The Operational Readiness Assessment calculates maturity and readiness based on real experience in the cloud. For years, Sigma has helped customers transform and successfully leverage technology to enable the business – around traditional IT and now in the cloud. As such, Sigma assesses customers’ environments using a structured methodology with oversight performance by executive review. The assessment is aligned to the latest IT Infrastructure Library (ITIL) Service Management industry-acknowledged best practices to provide you with an expert assessment.

### Knowing is Half the Battle

Successfully leveraging all that the cloud can bring to your organization is more than moving a workload to the cloud. Understanding the business and IT requirements, as well as the current virtualized private infrastructure and organizational capability to take on a services-based approach to IT can make all the difference to attaining real advantage from the cloud.

Sigma, as a trusted advisor for your cloud-related needs, can help take this information and create action toward the ultimate goals for your cloud-services strategy. Furthermore, Sigma applies its cloud expertise and real world cloud experiences to the results of the Operational Readiness Assessment to prioritize opportunities, make solid recommendations and develop a high-level roadmap for cloud services implementation.

Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center. Learn more about Sigma Solutions at [www.sigmasol.com](http://www.sigmasol.com) or by calling us at 888.895.0495.



Sigma CloudSource offers these cloud computing services:

Infrastructure  
as a Service

Disaster Recovery  
as a Service

Storage  
as a Service

Backup  
as a Service

Hosted  
Collaboration  
Services

**SIGMA**<sup>™</sup>  
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