



# Addressing Senate Bill 507

Compliant and cost-effective education solutions

Sigma Solutions and BryComm have assembled the industry-leading technologies and services to put together cost conscious, price-per-classroom solutions to quickly and effectively help districts comply with the requirements of Senate Bill 507.

## 1. BRIEF

To address Senate Bill 507 (Audio/Video Surveillance for Special Ed Classrooms), Sigma Solutions and BryComm have partnered to bring our core strengths in governance, video surveillance, and infrastructure services to assist our Texas school districts. We have assembled this team to help develop and deliver a solution that meets the compliance requirements, provides flexible cost control, and reliably protects the children and staff of your district.

We offer a flexible, reliable, and secure solution that can either be purchased and delivered, or provided to the district “as a service” to reduce the up front capital burden.

### Sigma Contacts:

**Scott Monroe**  
SLED Practice Manager  
Former Leander ISD CIO  
Scott.monroe@sigmasolinc.com  
512-658-5067

**Dan Roberts**  
Dan.roberts@sigmasolinc.com  
Mobil 512-497-9767

## 2. PROCESS

Every school district will need to make informed decisions on how best to implement, procure, deploy, and maintain this solution and minimize the cost burden. Our process to determine the best solution is to:

- Assess governance and retention requirements of the school district
- Assess current video surveillance implementation
- Assess the district’s network infrastructure
- Assess the number of classrooms in scope
- Calculate the Total Cost of Ownership of available solutions
- Deploy solution that is the best fit for the district
- Review post-deployment for support expectations and success

### BryComm Contact:

**Scott Casper**  
Enterprise Account Representative  
Mobil 512-348-9882  
scott.casper@brycomm.com  
www.brycomm.com

## 3. SIGMA AND BRYCOMM

Our combined partnership approach offers:

- Mature K-12 Practice
- Experience in deployment and procurement of the leading video surveillance solutions, from the classroom, to the administrative software, and industries top storage solutions
- Experience in expanding an existing video surveillance solution or deployment of a new solution
- A high degree of expertise across all networking, security, and storage solutions
- Ability to offer managed services and first-call support
- Access to multiple financing options to support the needs of the school district

### Why Sigma Solutions?

Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center.

