

# Oracle Licensing Assessment & Remediation

Helps right-size the Oracle environment and ensure license compliance



Sigma's Oracle Licensing Assessment and Remediation service combines validated data with proven expertise to help customers maximize the return on their Oracle investments. As an Oracle Gold partner, Sigma has a deep understanding of Oracle's complex licensing requirements. We will generate a confidential inventory of the Oracle infrastructure to determine if existing licenses are in compliance. We will also identify any unused licenses and recommend ways to optimize license renewals.

## Making sense of Oracle's complex licensing requirements

Oracle's database and application platforms are valued IT assets in many enterprises. However, organizations often struggle with Oracle's enterprise license program, which is highly complex and difficult to understand. A myriad of variables — including the number of databases installed and their editions, hardware processing power, virtual machines and clusters, direct and indirect user access, and management packs and options — factor into the license entitlement calculation.

Given the rapid pace of change in today's IT environment, organizations need to constantly manage Oracle licenses in order to maintain compliance and keep costs in line. Few have the resources to do so, however. A 2014 study by the Campaign for Clear Licensing<sup>1</sup> found that most enterprises have not invested in the tools needed to monitor their Oracle assets.

## In-depth analysis helps reduce Oracle license costs and risk

Organizations that face an Oracle License Review are at particular risk. According to the Campaign for Clear Licensing study, 88 percent of organizations find it hard to understand and respond to Oracle License Review requests. In addition, survey respondents do not feel empowered to make their own licensing decisions.

Sigma's Oracle License Assessment and Remediation service addresses these challenges by providing insight into the entire Oracle infrastructure. Using virtual and onsite data collection coupled with in-depth analysis of Oracle license requirements, Sigma identifies over- and under-subscriptions and develops a plan for right-sizing the customer's environment. If the customer is faced with an Oracle License Review, Sigma can obtain a six-month grace period, providing an opportunity to remediate areas of noncompliance, avoid penalties and reduce license costs.<sup>1</sup>

## Benefits

Oracle License Assessment and Remediation service will:

- Provide insight into the entire Oracle database environment
- Facilitate more-informed Oracle licensing decisions
- Reduce the risks associated with license noncompliance
- Eliminate unused licenses and forecast future needs

1. [www.itassetmanagement.net/wp-content/uploads/2014/10/Key-Risks-in-Managing-Oracle-Licensing-November-2014.pdf](http://www.itassetmanagement.net/wp-content/uploads/2014/10/Key-Risks-in-Managing-Oracle-Licensing-November-2014.pdf)

## Customer Challenges

The Oracle License Assessment and Remediation service helps customers reduce costs and risk by addressing common resource gaps:

### People

IT organizations gain a trusted advisor who will provide validated data, thorough analysis and customer-focused recommendations for Oracle license optimization.

### Processes

Automated data gathering tools eliminate the significant effort associated with manual review of the customer's Oracle environment.

### Technology

Customers are ensured of adequate Oracle licenses to meet usage needs without overspending due to compliance concerns.

## The Solution

Organizations are becoming increasingly reliant on software, gaining competitive advantage by putting the power of advanced applications into the hands of business users. Oracle commands more than half of the database market and remains an industry leader in enterprise application solutions. However, Oracle software represents an ongoing source of license compliance risk for organizations that lack the resources to manage its complexities.

### How can I reduce Oracle License costs and ensure compliance?

Sigma has developed a professional service engagement that provides the tools and expertise needed to assess the Oracle environment and develop a remediation plan. Using software verified by Oracle for License Review, Sigma will gather data across the Oracle environment, analyze usage, and recommend a strategy for both processor-based and virtual machine licensing.

### How does this process differ from an Oracle License Review?

By proactively engaging Sigma, organizations gain an opportunity to remediate noncompliance prior to an Oracle License Review. Sigma has the flexibility to offer a variety of licensing options while eliminating prepayment requirements. Sigma's TCO analysis may also uncover opportunities to eliminate unused licenses and structure renewals more cost-effectively. The report remains confidential.

## Get on the right track with Sigma

Sigma's Oracle License Assessment and Remediation service addresses common concerns about Oracle license compliance and costs. Using a customer-focused approach, Sigma helps close compliance gaps and provides a data-driven strategy for optimizing Oracle license investments.

## Why Sigma Solutions?

Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center.



**Integrated Data  
Center Solutions**



**Desktop, Mobile  
Computing & Collaboration**



**Managed Services  
& IT Operations**



**Public, Private &  
Hybrid Cloud**



**Application Infrastructure  
Solutions**



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