



Partners

### NetApp Offerings Supported

- Flash Array Storage Systems
- FAS/V Storage Systems
- E-Series Storage Systems
- Unified Storage
- FlexPod (Security Multi-tenancy)
- Storage Efficiency
- Clustered on Tap
- SS First-Call Support Services

## Sigma and NetApp Converge to Virtualize Data for the Cloud

Imagine scaling your business with confidence and having the ability to access data from anywhere, at any time, without disruption while managing this data intelligently through automation. Sound too good to be true? Sigma Solutions, in conjunction with NetApp, turns the dream into reality by creating an ideal virtualized environment that is faster and more reliable while providing service support offerings tailored to support your every IT need. Sigma and NetApp deliver the business insight, experience and industry expertise to make it happen.

As a Platinum Business Partner, Sigma Solutions delivers the business acumen and technical expertise to optimize your infrastructure:

- Discover what data management efficiency really is with storage virtualization, business continuity, and cloud solutions
- Entrust your IT transition to a local authorized provider with more than 20 years of experience and more than 30 NetApp certifications
- Rely on dedicated pre- and post-sales resources to navigate the transition, lab and demo equipment to validate concepts and internal First-Call providers for immediate resolution to support concerns
- Accelerate business growth by using a holistic approach to integrate applications that align with your organizational objectives

## NetApp Solutions

Through our proven C.I.O. (Consult, Implement, Operate) delivery methodology, we can help you deploy our joint Sigma and NetApp solutions:

- **Storage Virtualization:** Simultaneously run mixed applications in a shared, virtual environment while making sure of service levels for increased demand. Create a single, efficient data center and gain the agility to implement transparent data mobility.
- **Business Continuity:** Operate with a converged infrastructure that enables anytime/anywhere collaboration without disruption. Enterprise-level security and tactical strategies will ensure constant availability for both applications and data.
- **Cloud Solutions:** Make the shift to a private, public, or hybrid cloud to increase business innovation and decrease time to market. With the ultimate cloud solution in place, you can securely and dynamically scale operations.



# Sigma Solutions NetApp Resources

Sigma has a full team of professionals to support our customers with their NetApp solutions

- Field Sales Representatives
- Pre-Sales Technical Resources
- Post-Sales Technical Resources
- Dedicated Competency Center Manager

Sigma has achieved the following NetApp certifications

- Data Management
- FlexPod
- Cluster Mode Partner
- Installation and Implementation Engineers
- Synergy Advanced Storage Design Studio Access

## Sigma Service Offerings for NetApp

- **Assessment and Scoping Services:** Assessment, design and workshop services for data center virtualization, end-user computing and cloud
- **Implementation Services:** Integration, testing and execution of virtualized environments
- **Lifecycle Services:** Managed services for 24x7 monitoring, remote engineering and support, proactive maintenance and ongoing management in a predictable, monthly flat-rate cost structure
- **First Call Support Services (SS):** Sigma's NetApp Technical Support Center ("TSC") offers each customer superior personalized hardware and software support 24 hours a day, 7 days a week, 365 days a year to fix the most challenging technical issues

### Complementary Technologies

Sigma has developed longstanding relationships with the industry's leading manufacturers. We maintain the necessary relationships, certifications and accreditations to ensure our customers have the right resources for their continued success. Sigma Solutions boasts expertise in the following NetApp complementary technologies:



Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center. For more information about our solutions and services, visit us on the Web at <http://www.sigmasolinc.com> or call us at 888-895-0495.

### Sigma Solutions Practice Areas



## Why Sigma Solutions?

**Vision:** Our experience designing and integrating enterprise data center solutions gives our clients access to skills and expertise beyond their in-house IT teams and traditional resellers.

**Execution:** Our highly-trained professional services team configures and implements complex projects with hardware and software from multiple vendors and suppliers.

**Operations:** Our managed services team removes the burden of managing specific IT resources, allowing in-house IT teams to focus on more strategic initiatives.

**Expertise:** Our unmatched technical expertise has been developed via investments in training, certification and technologies.

**Proof:** Our extensive lab and equipment pool is available for proof-of-concept development and "try before you buy" demonstrations.



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