



Partners

## Hitachi Offerings Supported

### Virtualization

- Virtual Storage Platform Enablement Services
- External Storage Virtualization
- Configuration and Provisioning

### Migration

- Migration Planning
- Virtual Storage Platform Controller-based Migration
- UVM and Volume Migration

### Management

- Storage Management
- Remote Management
- Managed Services/Residency
- Unified Storage

### File and Content

- Hitachi Content Platform
- Hitachi NAS
- Hitachi Data Discovery
- Hitachi Data Ingestor

### Application and Vertical Solutions

- VMware<sup>™</sup> Solutions
- MS Exchange<sup>™</sup> Solutions
- MS SharePoint<sup>™</sup> Solutions
- Oracle<sup>™</sup> App Restoration
- Citrix Solutions

# Sigma and Hitachi Manage Unstructured Data in Distributed IT

Images, videos, emails and documents all need to be remotely accessed, flexibly managed and securely stored. Unstructured data growth in distributed IT environments can result in unplanned storage, leading to increased operating and capital expenses, as well as management complexity and risk. With Sigma and Hitachi, there's an easier and more cost-effective way. Combine Hitachi's superior IT suite and Sigma's business insight and you can take the performance, availability, and manageability of your unique data center to the next level.

As a Gold Partner, Sigma Solutions delivers the technical expertise to identify current infrastructure challenges, guide you through change, and shape your organization for tomorrow:

- Stay agile as demands on IT increase exponentially by leveraging virtualization, data management and migration, file and content, or application and vertical solutions
- Validate solutions and gain confidence in the benefits they'll provide by utilizing onsite lab demos or loaner gear for POCs
- Secure the technology transition with dedicated pre- and post-sales resources experienced in implementation challenges of any size
- Execute global technology best practices through a partner with a local presence who understands your specific business needs

## Hitachi Solutions

Through our proven C.I.O. (Consult, Implement, Operate) delivery methodology, we can help you deploy our joint Sigma and Hitachi solutions:

- **Virtualization:** Extend the reach of existing storage assets through virtualization, thin provisioning, business continuity software, and advanced management tools.
- **Migration:** Seamlessly move data volume among any virtual storage system and automate movement based on cost, performance, and data protection.
- **Management:** Work under an advanced efficiency framework with limited staff resources for optimized administration and reduced capital and operational costs.
- **File and Content:** Smoothly scale from terabytes to petabytes without disruption and handle unstructured data growth through integrated block, file, and content solutions.
- **Application and Vertical:** Deliver differentiated, low-risk, and flexible application and vertical solutions to optimize data availability, speed of access, and security in and out of your enterprise.



# Sigma Solutions Hitachi Resources

Sigma has a full team of professionals to support our customers with their Hitachi solutions:

- Field Sales Representatives
- Pre-Sales Technical Resources
- Post-Sales Technical Resources
- Dedicated Competency Center Manager

Sigma has achieved the following Hitachi certifications:

- Certified Professional (Enterprise and Modular)
- Certified Solutions Specialist
- Certified Architect (Business Continuity and Performance)
- Configuration and Installation Program

## Sigma Service Offerings for Hitachi

- **Assessment and Scoping Services:** Assessment, design and workshop services for data center virtualization, end-user computing and cloud
- **Implementation Services:** Integration, testing and execution of virtualized environments
- **Lifecycle Services:** Managed services for 24x7 monitoring, remote engineering and support, proactive maintenance and ongoing management in a predictable, monthly flat-rate cost structure

### Complementary Technologies

Sigma has developed longstanding relationships with the industry's leading manufacturers. We maintain the necessary relationships, certifications and accreditations to ensure our customers have the right resources for their continued success. Sigma Solutions boasts expertise in the following Hitachi complementary technologies:



Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center. For more information about our solutions and services, visit us on the Web at <http://www.sigmasolinc.com> or call us at 888-895-0495.

### Sigma Solutions Practice Areas



Integrated Data Center Solutions



Desktop, Mobile Computing and Collaboration Solutions



Managed Services and IT Operations



Private, Public and Hybrid Cloud Integration



Application Infrastructure Solutions

## Why Sigma Solutions?

**Vision:** Our experience designing and integrating enterprise data center solutions gives our clients access to skills and expertise beyond their in-house IT teams and traditional resellers.

**Execution:** Our highly-trained professional services team configures and implements complex projects with hardware and software from multiple vendors and suppliers.

**Operations:** Our managed services team removes the burden of managing specific IT resources, allowing in-house IT teams to focus on more strategic initiatives.

**Expertise:** Our unmatched technical expertise has been developed via investments in training, certification and technologies.

**Proof:** Our extensive lab and equipment pool is available for proof-of-concept development and "try before you buy" demonstrations.

**SIGMA**<sup>™</sup>  
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