



Partners

EMC Offerings Supported

- Symmetrix VMAX family
- VNX and VNXe
- Atmos
- VPLEX
- RSA Security
- Centera
- ViPR
- Isilon
- Avamar
- Data Domain
- Networker
- RecoverPoint
- VBLOCK
- GreenPlum

Sigma EMC Certifications

- VNX Technical Architect
- SYMM/VMAX Solutions Technical Architect
- BRS Technical Architect
- Avamar
- Networker
- Data Domain
- VNX IE
- RecoverPoint
- Isilon



Sigma and EMC Optimize IT to Handle More with Less

Growth in business information, driven by industry-focused applications, is accelerating, and underutilized, inefficient infrastructures are ill equipped to keep up. Sigma Solutions and EMC optimize IT to help organizations sustain growth in an increasingly competitive environment. Together, they deliver solutions that empower people at all levels to access and process data, regardless of its location or structure.

As a Signature Business Partner, Sigma Solutions will outfit your organization with EMC's best-of-breed components and expedite your storage, virtual and cloud transformation.

Big Data

Businesses that exploit Big Data to improve strategy and execution are distancing themselves from competitors. Big Data solutions from Sigma and EMC provide market-leading, scale-out storage, a unified analytics platform, and business process and application development tools. Together, these allow organizations to draw deeper insights and become a more predictive organization.

- **Storage:** Manage data growth with a scale-out storage platform for Big Data
- **Analytics:** Enable data scientists to analyze Big Data in a productive, agile and collaborative way
- **Applications:** Embed Big Data analytics' results into applications and to become a predictive organization

Business Continuity

Most day-to-day business operations demand continuous IT resource availability and zero downtime for virtualized environments. Sigma and EMC align business continuity hardware, software and infrastructure to your requirements, which helps you mitigate the risk of business interruption.

- **Disaster Recovery:** Protect business functions in the midst of a catastrophic event while limiting the impact and exposure to your business
- **Operational Recovery:** Prevent data loss from unplanned outages like software faults and operator errors
- **Enterprise Business Continuity:** Achieve 24-hour availability for your global business processes with a long-term continuity strategy supported by a resilient infrastructure
- **Backup and Recovery:** Ensure the integrity of your data is protected with proper backup and recovery

Virtualization and Cloud Computing

Your business information continues to grow, even when your budget for more hardware does not. Sigma and EMC Virtualization and Cloud solutions can help rearchitect critical business applications into a consolidated, virtualized environment to reduce costs and complexity.

- **Desktop Virtualization:** Enable a powerful, efficient, and flexible infrastructure for desktops
- **Application Virtualization:** Maximize performance, increase operational efficiency and reduce infrastructure costs for business-critical applications
- **Public, Private and Hybrid Cloud:** Find the right balance of cloud-based and on-premise computing strategies to meet your enterprise requirements

Sigma Service Offerings for EMC

Assessment and Scoping Services

Sigma's EMC services teams evaluate your storage performance and recommend solutions to optimize your data center and the capabilities of data center services, such as backup and recovery and resource management. We deliver:

- Detailed review of business requirements and existing data center infrastructure
- Recommendations for storage hardware and software solutions and configurations

Implementation Services

Sigma leverages our proven CIO methodology, which ensures that we deliver fast, effective services to our customers. Our technical consultants and architects are thoroughly trained and certified in EMC products and solutions to help you fully realize the benefits of your information infrastructure investment. We deliver:

- Accelerated time to value for new technologies
- Minimized risk associated with complex implementations
- Protection of investments in EMC solutions
- Project management and project documentation

EMC First-Call Support

Sigma supports your EMC environment throughout the technology lifecycle. If an issue occurs, make Sigma your first call and speak directly with a certified engineer who will diagnose and troubleshoot the problem or facilitate seamless escalation as appropriate. Sigma First-Call Support for EMC is your single point of contact for EMC support requests, 24 hours a day, seven days a week.

Complementary Technologies

Sigma has developed longstanding relationships with the industry's leading manufacturers. And we maintain the necessary relationships, certifications and accreditations to ensure our customers have the right resources for their continued success. Sigma Solutions boasts expertise in the following EMC complementary technologies:



Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center. For more information about our solutions and services, visit us on the Web at <http://www.sigmasolinc.com> or call us at 888-895-0495.

Sigma Solutions Practice Areas



Integrated Data Center Solutions



Desktop, Mobile Computing and Collaboration Solutions



Managed Services and IT Operations



Private, Public and Hybrid Cloud Integration



Application Infrastructure Solutions

Why Sigma Solutions?

Vision: Our experience designing and integrating enterprise data center solutions gives our clients access to skills and expertise beyond their in-house IT teams and traditional resellers.

Execution: Our highly-trained professional services team configures and implements complex projects with hardware and software from multiple vendors and suppliers.

Operations: Our managed services team removes the burden of managing specific IT resources, allowing in-house IT teams to focus on more strategic initiatives.

Expertise: Our unmatched technical expertise has been developed via investments in training, certification and technologies.

Proof: Our extensive lab and equipment pool is available for proof-of-concept development and "try before you buy" demonstrations.

Sigma has a full team of professionals to support customers with EMC solutions:

- Field Sales Representatives
- Pre-Sales Technical Resources
- Post-Sales Technical Resources
- Project Managers
- Inside Sales Support
- First Call Support
- Dedicated Competency Center Manager



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