

Partners

Cisco Offerings Supported

- Data Center Unified Computing System (UCS)
- Data Center Unified Fabric
- Virtual Desktop and VDI
- Unified Communications
- Wireless Mobility and BYOD
- Security
- Routing & Switching
- WAN Optimization

Sigma and Cisco Change the Workspace Dynamic

Prepare your business for the Internet of Everything. Find people and resources quickly. Accelerate response times to proposals and internal/external communications. Decrease travel time to increase productivity. When you make it easier to get work done from any office, from home, or en route through cutting-edge collaboration architecture, you can transform your business. Sigma Solutions and Cisco partner to help you evaluate new technologies, determine how best to integrate them into a broader networking strategy, and to extract the greatest tangible value.

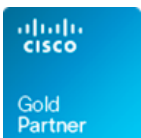
As a Gold partner with the exclusive Cloud Builder specialization, Sigma Solutions will help you change the way the old infrastructure operates to keep up with new application and service demands:

- Rethink your IT strategy with a partner who has a track record of success and was named "Cisco Break Away Partner of the Year"
- Extend your corporate network outside of your four walls with a best-in-breed IT suite and qualified implementation engineers focused on Cisco
- Deploy solutions with a business development leader who has representation on the Cisco Technology Leadership Council and Partner Technology Advisory Board (PTAB)
- Get the most out of your investment by validating solutions with a proof of concept supported by a local expert who understands your objectives and what it will take to have real business impact

Solutions Built with Cisco

Through our proven C.I.O. (Consult, Implement, Operate) delivery methodology, Sigma can help you deploy solutions built on Cisco and our ecosystem of partners:

- **Data Center Infrastructure Solutions:** Make the transition from multiple technology silos to a unified Cisco platform. This integrated architecture will consolidate workloads and elevate utilization levels, while providing the security you need in the data center, between data centers, and beyond the data center to users with any device.
- **Unified Workspace:** Run voice, data, and video communications over a single, converged network. Empower employees to connect with co-workers and partners anywhere to share information and their expertise. Sigma will help you create the Cisco connection to experience immersive collaboration that fuels innovation.
- **Managed Services and Professional Services:** Supplement your team's capabilities with flexible, customized services aligned to your business priorities. Together, we can better understand how to achieve operational efficiency, simplify network management and support processes and ultimately resolve problems faster.



Sigma Solutions Cisco Resources

Sigma has a full team of professionals to support our customers with their Cisco solutions:

- Field Sales Representatives
- Pre-Sales Technical Resources
- Post-Sales Technical Resources
- Dedicated Competency Center Manager

Sigma is a Gold partner with the following Cisco specializations:

- Master Unified Communications
- Advanced Borderless Network Architecture
- Advanced Collaboration Architecture
- Advanced Data Center Architecture
- Advanced Unified Computing Technology
- Advanced Unified Fabric Technology
- Cloud Builder – Infrastructure, Management and Services

Sigma has also accomplished several advanced technology authorizations:

- ATP - Cisco TelePresence Video Advanced
- ATP - Customer Voice Portal
- ATP - Identity Services Engine
- ATP - Unified Contact Center Enterprise

Sigma Service Offerings for Cisco

- **Assessment and Scoping Services:** Assessment, design and workshop services for data center virtualization, end-user computing and cloud
- **Implementation Services:** Integration, testing and execution of virtualized environments
- **Lifecycle Services:** Managed services for 24x7 monitoring, remote engineering and support, proactive maintenance and ongoing management in a predictable, monthly flat-rate cost structure

Complementary Technologies

Sigma has developed longstanding relationships with the industry's leading manufacturers. We maintain the necessary relationships, certifications and accreditations to ensure our customers have the right resources for their continued success. Sigma Solutions boasts expertise in the following Cisco complementary technologies:



Sigma Solutions is the solutions integrator of choice for enterprise companies needing a technology partner that easily transitions from the strategy of the executive suite to the operations of the data center. For more information about our solutions and services, visit us on the Web at <http://www.sigmasolinc.com> or call us at 888-895-0495.

Sigma Solutions Practice Areas



Integrated Data Center Solutions



Desktop, Mobile Computing and Collaboration Solutions



Managed Services and IT Operations



Private, Public and Hybrid Cloud Integration



Application Infrastructure Solutions

Why Sigma Solutions?

Vision: Our experience designing and integrating enterprise data center solutions gives our clients access to skills and expertise beyond their in-house IT teams and traditional resellers.

Execution: Our highly-trained professional services team configures and implements complex projects with hardware and software from multiple vendors and suppliers.

Operations: Our managed services team removes the burden of managing specific IT resources, allowing in-house IT teams to focus on more strategic initiatives.

Expertise: Our unmatched technical expertise has been developed via investments in training, certification and technologies.

Proof: Our extensive lab and equipment pool is available for proof-of-concept development and "try before you buy" demonstrations.



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